

# SUPREME PHARMA HEALTHCARE PVD. LTD. (SUPREME HEALTH)

## FLUJO DE TRABAJO DE GESTIÓN DE PRODUCCIÓN Y DISTRIBUCIÓN

### PASOS PRIMARIOS DE CONGELACIÓN

1

CONFIDENCIALIDAD Y ENTENDIMIENTO MUTUO DE NO DIVULGACIÓN  
ENTRE EL COMPRADOR Y SUPREME HEALTH



2

COSTE TOTAL IMPLICADO: (1) PRECIO DE OFERTA (2) PRECIO OBJETIVO (3) PRECIO FINAL



3

(1) SELECCIÓN DE PRODUCTO OBJETIVO  
(2) NEGOCIACIONES SOBRE SUMINISTROS Y COSTES  
(3) ESTRATEGIA DE PRECIOS

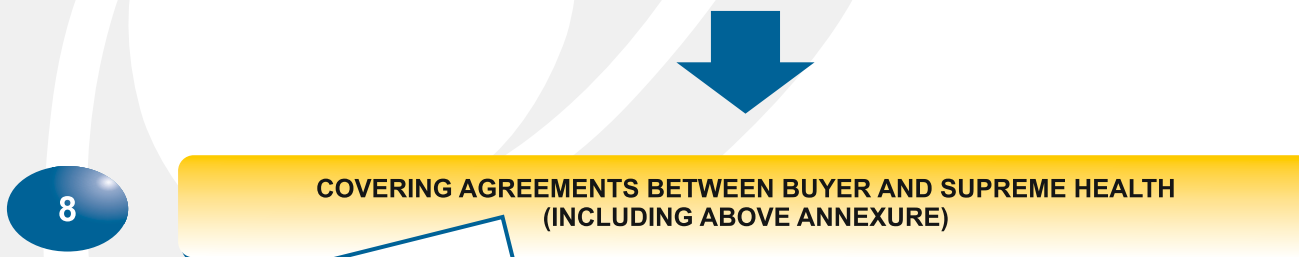


4

APROBACIÓN MUTUA OBTENIDA Y COPIA FIRMADA DE LA LISTA DE PRECIOS FINALIZADA



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## SECONDARY STEPS



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COMPREHENSIVE CONTACT LIST OF REPRESENTATIVES  
PERTAINING TO THE BUYER AND BANKER DETAILS



10

NAME AND DETAIL OF THE PRODUCTS TO BE MANUFACTURED (PRODUCT INITIATION)  
AND SUBSEQUENT APPROVAL FROM MINISTRY OF HEALTH (MOH) OF COUNTRY



## TERTIARY MANUFACTURING STEPS



11

ACQUISITION OF PURCHASE ORDER FROM BUYER  
AND DETAILS OF DATE OF PAYMENT, QUANTITY, BATCH PRICE, TOTAL COST



12

ACQUISITION OF BRAND ARTWORK (IF APPLICABLE),  
REVIEW AND FINALISATION



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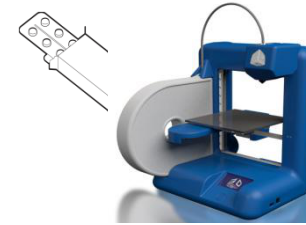


**supreme health**  
Good Health, Globally.



13

**FINALISED SIGNED COPY OF ARTWORK ASSIGNED FOR PRINTING AND SENT FOR PRODUCTION TO DESIGNATED PRINTER AS PER DEAL**



14

**PLACE OF DELIVERY OF BATCH AND TENTATIVE DATE OF DELIVERY**



**SUPREME HEALTH MANUFACTURING RESPONSIBILITY**



15

**ORDER NO. , BATCH NO. , MANUFACTURING DATE, EXPIRY DATE  
COMMENCEMENT OF MANUFACTURING AS PER SCHEDULE  
(PLANNING OF CALENDER)**



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**COMMENCEMENT OF MANUFACTURING OF PRODUCT BATCH**



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BATCH MANUFACTURING RECORD (BMR) AND QUALITY ANALYSIS REPORT OF –  
(1) RAW MATERIALS (2) SEMI FINISHED PRODUCT



18

BATCH PACKING RECORD (BPR) AND QUALITY ANALYSIS REPORT OF -  
(1) PACKING MATERIALS (2) FINISHED PRODUCT CERTIFICATE OF ANALYSIS (COA)



19

GENERATE PROFORMA INVOICE OF BATCH/ORDER AND SEND COPY TO BUYER

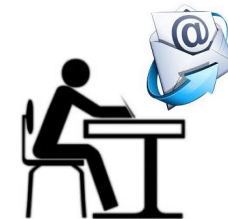


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RECEIVING REMAINING PAYMENT (IF ANY) OF BATCH/ORDER AGAINST  
PROFORMA INVOICE



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RELEASE OF FINISHED GOODS FROM MANUFACTURING PLANT ON DISPATCH DATE



22

GIVE DISPATCH DETAILS OF BATCH/ORDER TO BUYER  
(1) MODE OF TRANSPORT (2) CHALLAN NO. (3) COPY OF CHALLAN



23

INFORM BUYER FOR RECEIPT OF GOODS AND PAYMENT TO TRANSPORTER  
(IF APPLICABLE)



24

SEND COA etc. EITHER WITH TRANSPORT OR SEPARATELY. SHARE WITH BUYER  
(1) MODE OF SENDING DOCUMENTS (DETAILS, COURIER, RECEIPT etc.  
(2) SENDING DATE



**JOB DONE**

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